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Business Questionnaire

1. How long has this business been in operation:

- a) At this location _____
- b) At a prior location _____
- c) How many locations do you currently operate, please list: _____

d) List any franchise affiliations, either current or previous _____

e) Do you actively manage the operation and is this your primary job? Please explain _____

2. Have you ever purchased or sold cars at an auction? If yes, list auctions used. If not, explain how you have acquired & disposed of your cars to date _____

3. Your current fleet:

- Number of vehicles _____
- Peak fleet size _____
- Average fleet size _____
- Number of units by car class: Econ _____ Mid _____ Full _____ SUV _____
- Vans _____ Luxury _____ Pick-ups _____

4. Source of revenue: (assign % to each)

- Airport _____ Corporate _____ Insurance _____ Leisure _____ Cash _____
- Fleet Utilization percentage _____ Total fleet _____ Available fleet _____

5. Credit Facility Information:

- Are you currently using any other funding sources (Y/N) _____
- If yes, please list: Lender _____ Amt: _____
- Lender _____ Amt: _____

6. What is your desired credit limit you would like with AFR? \$ _____

7. Have you or any of your partners participated in any bankruptcies in the past 7 years?
If yes, please explain _____

